

BIOGRAPHY

MARTHA A. PACINI

Director of Business Development, LEO A DALY

Martha is a strategic thinker, alliance builder and effective communicator. She works well with high-energy, fast-moving organizations that operate at a broad scale and scope. Martha is known for developing collaborative partnerships across departmental and organizational lines. Her business acumen, communication proficiency, collaborative approach, alliance-building talent and leadership skills have helped to grow every organization with which she's been associated.

Martha has worked for both large and small firms in the design and construction industry, as well as for higher education institutions. She earned her undergraduate and graduate degrees from Emory University, where she majored in English. Martha loves poetry, so delights in uncovering subtext in all situations.